

The Stomper

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Welcome to the latest issue of "*The Stomper*", a newsletter of winemaking hints and other wine-related articles. You are receiving this newsletter because you requested it. Instructions to cancel are at the end of this newsletter. Feel welcome to pass along this newsletter to your winemaking friends; we only ask that it be sent in its entirety. HOT TIPS are sprinkled throughout the newsletter, and if you look carefully, you may even find a HIDDEN SPECIAL!

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Renā, our warehouse manager, says "Howdy!" from grapestompers.com.

Hot Tip

10% KMS Solution

A 10% solution of potassium metabisulfite (sometimes referred to as KMS) is easy to make and store for future use in your wine lab. Measure out 10 grams of KMS powder and add it slowly to 90 ml of distilled water until all the powder is dissolved. Your total resulting volume will be 100 ml, 10% of which is the KMS. Store in a tightly capped bottle until needed for use.

Submit your hot winemaking tip here:

grapestompers.com/submit_ideas.aspx

Important Announcement
2017 RQ Program - Le Château Noblesse
By Brant Burgiss

The 2017 RQ program from RJ Spagnols, titled Le Château Noblesse, highlights the original noble grapes of France - Cabernet Sauvignon, Chardonnay, Sauvignon Blanc, and Merlot

These are classic French wines that remain true to their centuries-old heritage. For winemakers who know and appreciate the difference, this year's RQ collection offers the opportunity to experience the pure essence of these varietals as expressed by their native French terroir.

The reds include RJS's GenuWine Winery Dried Grape Skins for elevated structure, tannin, and age-worthiness, and are finished with French oak. Both reds and whites include varietal-specific yeast for optimizing color and bouquet.

If you're not familiar with the RQ program, these kits represent a special and unique offering of superior grape juice and concentrate that are offered only once per harvest year. Due to the nature of these kits, they are only available in "Restricted Quantities" and must be pre-ordered before they're available to ship. Thus, these kits are available by pre-order only and MUST be ordered no later than October 12, 2016.

SKU	STYLE	PRICE	AVAILABLE
2017RQ1	L'Elegance (Cab Sauvignon)	\$125.59	Jan 2017
2017RQ2	Grace (Chardonnay)	\$111.59	Feb 2017
2017RQ3	Luxe (Merlot)	\$125.59	March 2017
2017RQ4	Vaillance (Sauvignon Blanc)	\$111.59	April 2017



Tom's Cellar

19th Annual Wine Festival Scheduled for Oct. 2nd

By Tom Burgiss

Well, another year has flown by, and once again it's time to remind everyone of our annual wine festival event.

Always held on the first Sunday in October (which this year is October 2nd), this year is looking to be one of the best yet. Look at all we have to offer:

- Wines from Thistle Meadow Winery
- Wines from other invited NC wineries
- Live music
- Craft and Art vendors
- Food vendors

And all of this for only a \$10 admission fee. Your admission includes:

- 16 oz. souvenir TMW logo wine glass
- Tastings from all participating wineries
- Free parking
- Door prizes
- Free trout fishing (bring your pole and NC fishing license)
- Wonderful autumn scenery / colorful leaves of NC mountains
- Well-behaved dogs on leashes are permitted outdoors

We hope you can join us for our 19th annual party! The wine festival runs from 12 noon until 5 pm. Hope to see you here in Laurel Springs soon.

Later, Tom

Wine Kit News

Select En Primeur & Atmosphere Kits Have Arrived By Renā Barnes

grapestompers always strives to have the best overall selection of wine kits available for our customers, which is why we've chosen to fill a couple of spots in our wine kit portfolio. Recently arrived in our warehouse are the following:

SKU	STYLE	PRICE
EP4814 EP4824	En Primeur Australian Pinot Noir, 18L En Primeur Spanish Grenache Syrah, 18L Note: the above kits come with GenuWine grape	\$155.99 \$155.99 e skins
VC6307 VC6313 VC6304 VC6298	Atmosphere German Müeller-Thurgau, 16L Atmosphere New Zealand Sauv. Blanc, 16L Atmosphere French Cabernet Sauvignon, 16L Atmosphere Australian Cab/Shiraz/Merlot, 16L	\$117.89 \$117.89 \$122.81 \$122.81

These kits are available in limited quantities for the moment, at least until we see what kind of interest is generated by these offerings.

Of course, we can special order ANY of the En Primeur or Atmosphere wine kits. Just let us know what you would like, and we'll get it for you!

Please allow 4-6 weeks for special order kits to arrive.



Customer Feedback

Good afternoon Brant.

I wanted to thank you for assisting me so much with starting up my own wine making hobby and collection. I'm sure I was a slight pain on my first batch but I pretty much have it down now and enjoy it a lot.

I really like the labels I made. I know handwriting dates and specifics aren't the usual traditional and classy wine labeling but I like it as it gives it a personal touch. As I was labeling them yesterday I couldn't help to wonder what my dad would have thought of my design and over all taste of my wine.

I'm going to start my Riesling Monday morning and then I'll order the red my dad last produced. Just wanted to thank you again.

> Todd Wasulko Tamarac, FL

We've been in business since 1999, always striving to bring you the best in winemaking products and customer service. Thank you for your business!

If you were looking for this month's hidden special, look no more! For September 2016, how about the VinBrite Filter Kit, item #2692? Normally selling for \$43.77, on sale for \$31.29 - AND it includes a free pack of 50 labels as an added bonus. Save over \$22.00 with this deal. Be sure to mention the hidden special when you place your order so that you get the special price!

New Products

Here is a list of new items that can be found on the grapestompers web site:

 ITEM #
 DESCRIPTION

 2237H
 Hop Bag, 8" x 9.25" \$3.75

 2774
 SuperFood, 75 grams \$5.47

 VC6298
 Cab/Shiraz/Merlot 16L, \$122.81

 VC6304
 French Cab Sauv 16L, \$122.81

 EP4814
 Aussie Pinot Noir 18L, \$155.99

 EP4824
 Grenache Syrah 18L, \$155.99

 VC6307
 Müeller-Thurgau 16L, \$117.89

 VC6313
 NZ Sauv. Blanc 16L, \$117.89

New Lower Price 4103 FastFerment Collapsible Stand was \$34.99, now \$29.99

Passport Series - Limited Supply PP6190 Three Country Cabernet, 18L with CGP, \$148.05 Only 3 Available

See all these products online now.

If you have a suggestion for a new product, please call us at 1-800-233-1505.

Corky's Corner

Winemaking Definition

Charring

The effect of continually heating the inside of a wine barrel over an open fire. It usually causes browning, or even blackening of the inside surface of the staves. A certain degree of toasting occurs as a normal result of the manufacturing process.



Resolve to Dissolve

Anytime you need to add a powdered or crystalline chemical or additive to your wine or must, dissolve it in a bit of water, juice, or wine first <u>before</u> adding it to the batch.

Adding a chemical without dissolving it first can compromise the efficacy and diffusion of the intended dose.

Have a winemaking tip to submit? grapestompers.com/submit ideas.aspx

Monthly Specials

Specials for September 2016

Item #	Description	Reg. Price	Special Price
VC0330	KRS Cab Shiraz, 16L (Exp. 9/16, 2 avail.)	\$122.81	\$85.97
3133	Cellar Classic Merlot, 15L (Exp. 8/16, 1 available)	\$137.20	\$96.04
3246	Cellar Classic Pinot Grigio, 15L (Exp. 9/16, 2 available)	\$137.00	\$95.90
3131	CC Sangiovese Merlot, 15L (Exp. 9/16, 1 avail)	\$127.40	\$89.18
VC769	Cal Conn Cabernet Sauvignon, 7.5L	\$77.62	\$62.10
VC781	Cal Conn Pinot Chardonnay, 7.5L	\$72.66	\$58.13
3115	VDV Cabernet Sauvignon, 9L (only 2 available)	\$88.50	\$70.80
3229	VDV White Zinfandel, 9L (only 3 available)	\$79.90	\$63.92
VC0878	Legacy Primo Rosso, 16L	\$128.47	\$102.78
VC0868	Legacy Chardonnay, 16L	\$115.06	\$92.05
3273	Grand Cru Chardonnay, 10L	\$92.50	\$74.00
3237	Cellar Classic Rosé, 15L (only 1 available - being discontinued)	\$123.70	\$98.96
3147	CC Cab Syrah Zinfandel, 15L (only 1 available - being discontinued)	\$146.00	\$116.80
CF5328	Cellar Craft Showcase Viognier, 18L	\$161.40	\$129.12
CF3559	Cellar Craft Showcase Amarone, 18L w/CGP	\$159.99	\$127.99
VC0367	Niagara Mist Tropical Fruit Riesling, 7.5L	\$69.41	\$55.53
3279	OB Blueberry Bliss, 5.5L	\$75.78	\$60.62
2703A	Lalvin QA23 wine yeast, 5 g. (14 available, Exp. 12/16)	\$1.00	\$0.49
2690	VinBrite Filter Papers, approx. 50 filters	\$9.71	\$7.77
2254	Bottle Draining Tree, holds 81 bottles	\$39.99	\$31.99
2748	Calcium Carbonate, 4 oz.	\$1.99	\$1.59
6105	Guide to Winemaking DVD	\$19.95	\$9.99
2717	Sodium Hydroxide, 4 oz.	\$4.70	\$3.76
2723	Potassium Bicarbonate, 5 oz.	\$4.20	\$3.36
2726	Ascorbic Acid, 2 oz.	\$4.99	\$3.99
4837	Carboy Harness	\$19.95	\$15.96
2437D	Heat Shrink Capsules, Cobalt Blue Matte, each	\$0.14	\$0.11
2610	Carboy Cap	\$2.90	\$2.32
2202	Carboy Handle	\$7.50	\$6.00
3200	Complete Wine Kit - White	\$297.16	\$236.99
3100	Complete Wine Kit- Red	\$303.33	\$245.99

Vineco Limited Edition Series 2017 Passport 2017 Series Available for Pre-Order

By Brant Burgiss

Vineco has announced their 2017 line up for the special one-time releases, known as the Passport Series. For the first time ever, they are offering a true rosé wine made from Sacramento County (CA) Cabernet Sauvignon grapes. In addition, the March release is a wonderful red blend (Grenache, Mataro, and Shiraz) that comes with a 2 liter grape skin pack.

SKU	STYLE	Special PRICE	AVAILABLE
VC6358	Syrah (France)	\$104.50	Dec. 2016
VC6357	Nero D'Avola (Sicily)	\$104.50	Jan. 2017
VC6360	Riesling (Australia)	\$98.25	Jan. 2017
VC6359	Cab. Sauv. Rosé (CA)	\$102.25	Feb. 2017
VC6361	Kookaburra Red (Aus) (includes grape pack)	\$121.25	March 2017

Please place your pre-order no later than November 18, 2017 in order to reserve your kits. Once ordered, you are committed to accept delivery.



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Wine Drops

Wine Drops is a catch-all for various tidbits that we find interesting. This month we have information on oak alternatives and more. Also we want to give you a chance to tell us what you would like to see next month.

Oak Barrel Alternatives

No matter how you look at it, using new oak barrels for every vintage is wasteful. It's also very expensive. An oak tree will only make enough wood for about 2 barrels, which will hold only about 50 cases of wine. As demand for wine worldwide increases, oak forests will be strained. Oak barrel alternatives are a good idea and here's why:

Oak barrel alternatives are more efficient

A lot of the aroma compounds in new oak barrels are wasted in unused surfaces (ie the outside of the barrel). Oak staves, oak chips and oak cubes are smaller and can use all sides to add aromas to wine.

Oak Barrels can be used for upwards of 100 years

It's perfectly okay if a winemaker is using oak barrels, after all they last for up to 100 years. Using oak barrels to store wine is great because forests are a renewable resource. After the first 2-3 uses an oak barrel stops flavoring a wine and is considered 'neutral.'

Oak alternatives are cheaper

Not only are oak barrel alternatives cheaper because they can use more of a single oak tree, they are also more efficient to ship. Oak alternatives take up a much smaller carbon footprint than costly and heavy barrels.

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Your Turn! Have some input as to what you'd like to see in a future issue of The Stomper? We'd love to hear your idea! Just call us at 800-233-1505 or complete and submit our contact form.